**BUSINESS TEASER** **- BUYER**

**CURRENT PROFILE**

| **No.** | **INFORMATION REQUIRED** | **RESPONSE** |
| --- | --- | --- |
| 1 | Business / Profession |  |
| 2 | Industry currently working in |  |
| 2.A | Domain |  |
| 2.B | Designation |  |
| 3 | Location:  |  |
| 3.A | State |  |
| 3.B | City |  |
| 3.C | Postal Code |  |

**BUSINESS REQUIREMENTS**

| **No.** | **INFORMATION REQUIRED** | **RESPONSE** |
| --- | --- | --- |
| 1 | Type of purchase | Full / Part / Partnership / Assets / Lease  |
| 1.A | If Full/Part / Partnership / Assets then what is your investment budget |  |
| I | Is it Flexible? |  |
| 1.B | If Lease then, what lease period are you looking for? (in years) |  |
| 2 | Interested in what kind of business | contacted / similar / any / not sure / just exploring |
| 2.A | Industry |  |
| 2.B | Domain |  |
| 2.C | Why buy a business in this sector / domain? |  |
| 3 | Location: State, City, Postal Code |  |
| 3.A | State |  |
| 3.B | City |  |
| 3.C | Postal Code |  |
| 4 | Company Status | active / dormant |
| 5 | Company Size | small / medium / large |
| 6 | Company Type | Proprietary / Partnership / Private Ltd / Public |
| 7 | Number of employees |  |
| 7.A | Management |  |
| 7.B | Staff |  |
| 8 | Any other information deemed necessary |  |

**ADDITIONAL INFORMATION**

| **No.** | **INFORMATION REQUIRED** | **RESPONSE** |
| --- | --- | --- |
| 1 | Why do you want to buy a Business? | Become a business owner / Expansion / Diversification / Synergy / Eliminate competition / Joint Venture |
| 2 | For whom do you want to buy it | Self / Family member / Client |
| 3 | When do you want to buy it | Within 6 months 6 months to a yearWhen the right opportunity comes  |
| 4 | Due Diligence |  |
| 4.A | If yes,  | Own source / Our source |

**FINANCE**

| **No.** | **INFORMATION REQUIRED** | **RESPONSE** |
| --- | --- | --- |
| 1 | Expected Revenue |  |
| 2 | Expected Profit |  |
| 3 | Funds arranged |  |
| 4 | Funding / Investment | Own resources / Third party resources / Loans / Other borrowings |
| 5 | Future plan after acquiring business |  |